

APPENDIX K

**BRITISH DESIGN, CONVENTIONAL FUEL
ARFF TRAINING FACILITIES**

Imperial Fire Devices Ltd. Est.1984

25th July 1995.

Micheal Kenney
Greiner Inc
7650 West Courteny
Campbell Causeway
Tampa
Florida
33607
United States of America.

Dear Sir,

Re: Design and Construction of Fire Training Facility

Further to our recent telephone conversation, I would like to take this opportunity to introduce our Company, Imperial Fire Devices. We are specialists in the design, manufacture, and installation of Hot Fire Training Equipment of which we are the leading company specialising in this field. I am enclosing a few of our full colour brochures, together with a Portfolio of our range of equipment, and a Video (to be copied and returned please).

We are now involved with the supply and installation of our Specialist equipment to a large number of Defence Fire Service Establishments & Civil Airports around the world and enclose a Reference List of our clients for your interest.

Our company has been specialising in the design, manufacture and installation on site of Hot Fire Training Equipment for over ten years and we have worked in close liaison with Fire and Rescue Services during this time, to perfect the safest, most economical and realistic Hot Fire Training Equipment. The Training Equipment is designed to be environmentally acceptable and we have been able to achieve this by reducing the amount of fuel that is required to be burnt, whilst using our own perfected pressure system which enables us to make the Fire Training an extremely hot and difficult situation but at the same time, completely under control. Alternatively, our Simulators can be manufactured to utilise LPG as a fuel source.

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Perren Fire Protection

Imperial Fire Devices Limited
Head office: 131 Windsor Road, Bray, Maidenhead, Berkshire SL6 2DP
Telephone: 01628 549954
Fax: 01628 549956

Imperial Fire
Devices
Limited



Imperial *Fire* Devices Ltd. Est.1984

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As you can see from our brochure, the Aircraft Simulator is our most popular Hot Fire Training aid. The reason for this being, it is the best means for training fire-fighters using hose lines and is more effective than the un-controlled pit burning fires of old. It takes very little time to set up a training session and can be used at any time of the year regardless of weather conditions.

We also manufacture a wide variety of purpose built Fire Training Rigs, as well as our own uniquely designed Heat and Humidity Breathing Apparatus Training Modules. These are designed to perfect the individual techniques that an operational fire-fighter would need when dealing with a similar situation at an aircraft incident, or a structure that requires fire-fighters dressed in breathing apparatus to carry out necessary search and rescue.

All the Hot Fire Training Equipment that we produce comes as a complete system - we will install the whole system at your Fire Fighting Area and hand it over in operational use, when we would then carry out a full familiarisation fire training session with your Fire Officers who would be involved in the daily use of the equipment. Primarily, this is for emphasising the safety/operational procedures that would have to be observed during this type of Hot Fire Training, and also to demonstrate the tremendous situations that can be created, in order that fire crews can train more cost effectively, each member being able to take part in one training session.

It would be worth mentioning at this stage that we have supplied different types of Specialist Hot Fire Training Simulators to all branches of the Ministry of Defence Fire Service, RAF Crash Fire Rescue, MOD PE Fire Service, Army Fire Service, as well as more recently, the Royal Navy.

As a result of ten years experience in the design, manufacture and installation of Hot Fire Training Simulators, our Specialist Fire Training Simulators now form the backbone of the Hot Fire Training Courses at the Defence Fire Service Training Establishment at RAF Manston, as well as the Civil Aviation Authority Fire Training School at Teesside. Consequently, our equipment is regularly being used by most of the Civil Airports within the UK and Ireland.

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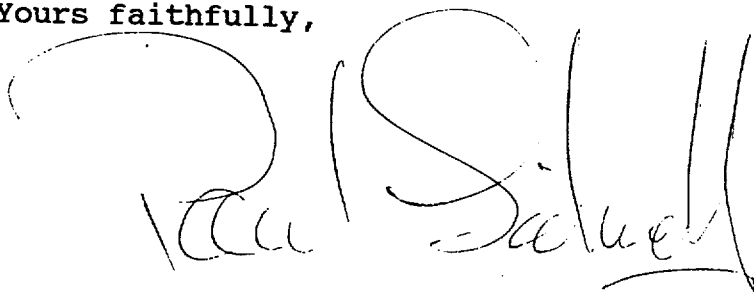
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With regard to the feasibility project for the new Fire Training Facility in Arizona. Our Company would obviously be very interested in being involved with this project if the results show favourably towards it.

We have already started a first stage concept for such a project two years ago, by establishing local organisations in Arizona that would have the resources to manufacture and manage certain parts of the proposals, therefore, maintaining a USA base for resources, but with the expertise from our Company to advise, design and train.

I hope you find this information of interest, however, in the meantime should you require any further individual information, please do not hesitate to contact me.

Yours faithfully,



Paul Sidwell
Managing Director



Perren Fire Protection

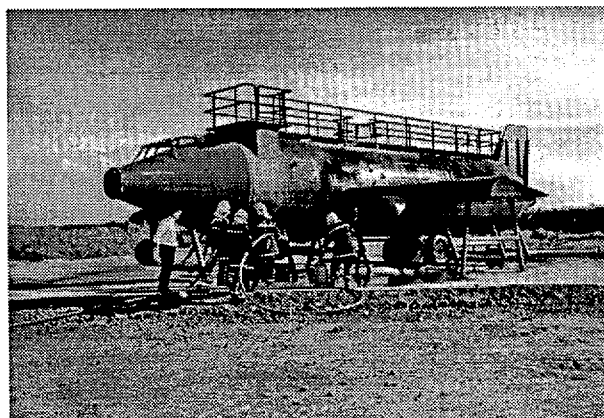
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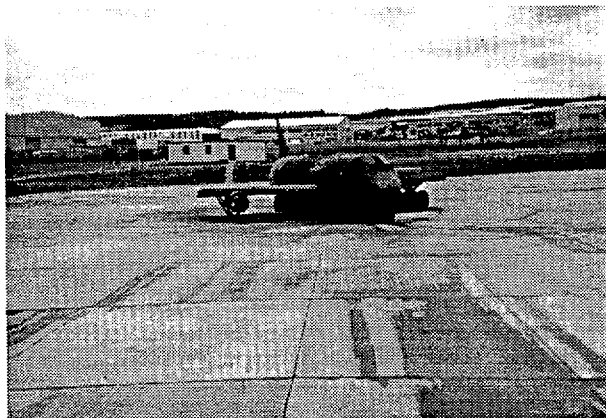




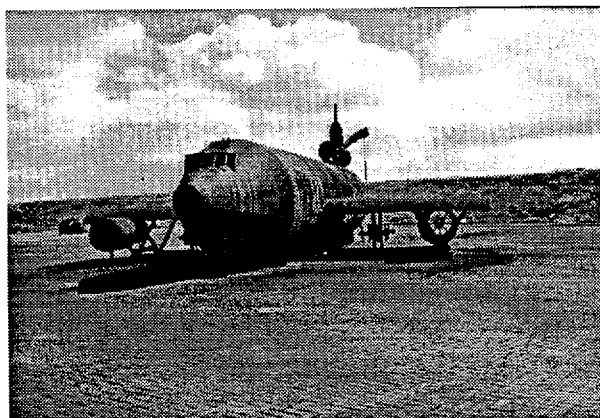
Helicopter mock up



Aircraft/ship mock up



Aircraft mock up



Aircraft mock up



Control panel and remote

**PHOTOGRAPHS OF BRITISH
DESIGNED (IMPERIAL FIRE DEVICES)
ARFF TRAINING FACILITY PROPS**